

High Speed Rail Seminar in California

Kawasaki's High Speed Train Technology and Contributions to the US Society

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1.Kawasaki Company Profile



1.1 Company Profile

Established:	October 15, 1896
Capital:	USD \$3,042 million (as of March 31, 2010)
Net Sales:	USD \$12.6 billion (FY ending March 31, 2010)
Employees:	32,297 (as of March 31, 2010)



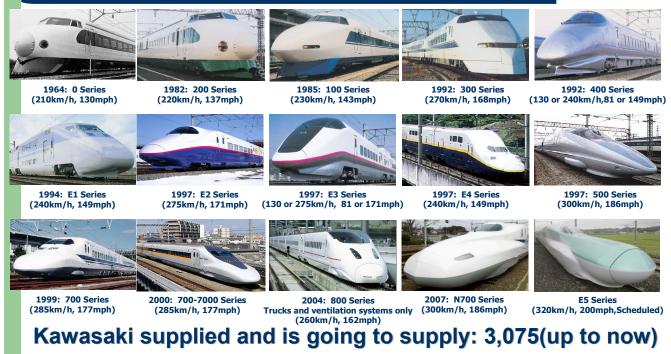
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🕂 Kawasaki

1.2 Chronicle of High Speed Train Development

Kawasaki's involvement in development of all Shinkansen trains





1.3 Export Model High Speed Trains

Taiwan High Speed Rail Corp. 700T Series



- Award/Service Commencement : 2000/2007
- Max. operating speed :186 mph(300km/h)
- Fully dedicated newly constructed track
- System-wide Contract
- Contractor: Taiwan Shinkansen Corporation
- Kawasaki supplied 360 cars

Ministry of Railway, People's Republic of China CRH2



- Award/ Service Commencement : 2004/2007
- 125mph(200km/h) EMU for upgraded existing lines with partially newly constructed tracks
- 186mph(300km/h) class EMU for newly constructed dedicated passenger lines
- Kawasaki provided CRH2 with local partner Sifang:
 - 125mph(200km/h) EMU 960 cars
 - (including berth type)
- 186mph(300km/h) class EMU 480 cars

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2.Kawasaki's Contributions to the US Society



2.1 Kawasaki Built Rail Cars in the US





MTA New York City Transit R142A



WMATA Washington Metropolitan Area Transit Authority Series 7000



Port Authority Trans-Hudson Corp. PA-5



Port Authority Trans-Hudson Corp. PA-4



MTA Long Island Rail Road C-3 Copyright © 2011 KHI. All rights reserved.



MTA Metro-North Railroad M-8



Massachusetts Bay Transportation Authority



Maryland Mass Transit Administration MARCIII Page 7

2.2 Kawasaki Business Operation for the US

Rolling Stock Business Operation

Organization	Rail Car Operation	Staff
Kawasaki Heavy Industries, Ltd., Hyogo Works	Since 1906	2,300
Kawasaki Rail Car, Inc., Yonkers Plant	Since 1986	502
Kawasaki Motors Manufacturing Corp., U.S.A., Lincoln Railcar Plant	Since 2001	440(RC Plant only)



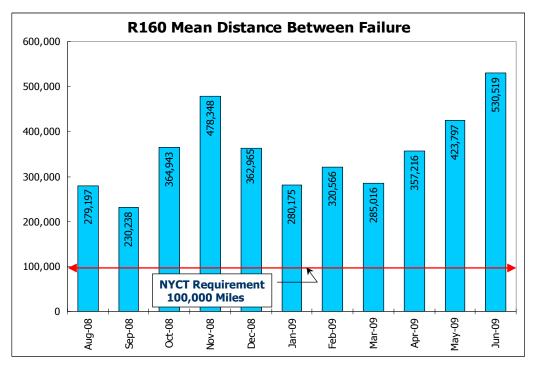
Kawasaki Motors Manufacturing Corp., U.S.A., Lincoln Railcar Plant



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2.3 Kawasaki's Advantages (1) -Delivers reliable cars, with quality built-in





2.4 Kawasaki's Advantages (2)

• Provides "Made in the USA" product

The only manufacturer in the US to mass produce heavy rail/subway cars from scratch.

Expertise and resource capability

Kawasaki, as a group, maintains its own technical research and development institute. Flexible mobilization according to the world market demands.

• Design flexibility

Design development considering the customer's operating condition.

Customer oriented business philosophy

Problem solving is our first priority.

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3.Kawasaki's Solutions for US High Speed Projects

🖌 Kawasaki

3.1 Kawasaki's Solutions (1) US Economy Enhancement

- Increase of Production Line in KMM/KRC
 Employment of additional people
- Utilization of Automobile Parts Supplier
 Restructuring of Automobile Industry
- Promotion of Technology Transfer
 - ➔ Growing American Rolling Stock Business
 - ➔ Compliance with "Buy American"
- Final Assembly at HSR Site (Utilization of Depot facility)
 - ➔ Pre-training of Maintenance Staff

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🕂 Kawasaki

3.2 Economic Benefits for California

Kawasaki is considering the following proposals.

- 1) Prior Technology Transfer to the firms in CA, who wish to make HSR train parts for Kawasaki.
- 2) Final Assembly at HSR Site. (Utilization of CHSR Depot facility to be)

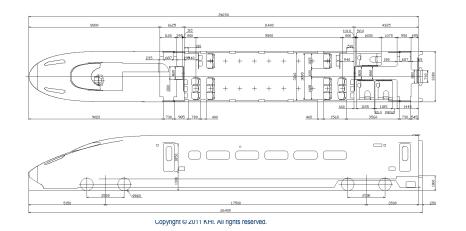


3.3 High Speed Train – efSET (1)



3.3 High Speed Train – efSET (2)

- Kawasaki's original High Speed Train for International Market
- Maximum Operating Speed: 220 mph (350km/h)
- Complies with FRA Requirements





3.3 High Speed Train – efSET (3)

- Expected Merits of "efSET" for US high speed operations
 - (1) Safety

Crashworthiness, Fire Precaution, etc.

- (2) Reliability
- (3) Environmentally Friendliness
 - Energy Saving, Reduction of wayside noise
- (4) Good Ride Quality
 - Less vibration, Reduction of interior noise
- (5) Good Maintainability

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4.Conclusion

4.1 Kawasaki's Wish to Participate in California HSR Project

Kawasaki wishes to take a leading role in California High Speed Rail Project.

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4.2 Response to Expectations in the US

Job Creation and Reduction of Greenhouse Gas Emission

1.By Kawasaki's Strategy

Revive railway related industry and encourage new job opportunities in the United States.

2.By Kawasaki's Technology

Contribute to the significant reduction of greenhouse gas emission in the United States.

Kawasaki can contribute to the US society

through the high speed rail projects!